

RVU Production Calculation Example

Code	DESCRIPTION	wRVU	NF PE RVU	F PE RVU	MP RVU	NF TOTAL	F TOTAL	Global DAYS
50590	Fragmenting of kidney stone	9.77	10.25	5.53	1.11	21.13	16.41	090
50546	Laparoscopic nephrectomy	21.87	NA	10.19	2.74	NA	34.80	090
52000	Cystoscopy	1.53	3.69	0.64	0.17	5.39	2.34	000
52601	Prostatectomy (turp)	13.16	NA	6.39	1.52	NA	21.07	090
99213	Office/outpatient visit	0.97	1.05	0.40	0.07	2.09	1.44	XXX
99214	Office/outpatient visit	1.50	1.46	0.62	0.10	3.06	2.22	XXX

RVU Production Calculation Example

Time Period (months)		6									
Number of Visits		2078									
Code	DESCRIPTION	Number of Units Billed	wRVU Total	tRVU Total	wRVU	NF PE RVU	F PE RVU	RVU	NF TOTAL	F TOTAL	Global DAYS
52000	Cystoscopy	147	224.91	792.33	1.53	3.69	0.64	0.17	5.39	2.34	000
99213	Office/outpatient visit	106	102.82	221.54	0.97	1.05	0.40	0.07	2.09	1.44	XXX
99214	Office/outpatient visit	677	1,015.50	2,071.62	1.50	1.46	0.62	0.10	3.06	2.22	XXX

RVUs

- Payments and Contracts
- Employment contracts
- Production comparison
- Contract comparison
- Efficiency Analysis
- Partnership agreements
- Trends
- Cost analysis
- Payment Comparison analysis
- Incentive Off-sets
- POS and new Business Analysis

Service Period:							
Urology	Visits	Days Worked	wRVU	tRVU	wRVU per Visit	tRVU per Visit	Visits per Day
	6,152	266	8,776.16	18,820.96	1.43	3.06	23.13
	5,498	222	9,644.05	22,406.97	1.75	4.08	24.77
	4,544	257	7,763.33	17,027.45	1.71	3.75	17.68
	4,230	295	6,228.92	12,632.38	1.47	2.99	14.34
	3,349	265	6,929.08	14,281.41	2.07	4.26	12.64
SPECIALTY AVG GROUP	4,868	264	8,749.91	19,110.03	1.80	3.93	18.44

Patients, Visits & RVUs

Provider	Visits	New Patients	Service Lines	Visits - EM	Days Worked	wRVU per Day	tRVU per Day	Visits - Post Op
	6,152	631	15,930	3,762	266	33	71	242
	3,349	578	6,545	2,164	265	26	54	104
	5,498	399	16,114	4,401	222	43	101	72
	4,544	526	13,160	3,502	257	30	66	113
	4,713	419	7,857	2,667	263	36	70	650

Contract Analysis

Financial Class	Total	E&M	Surgery	Medicine	Radiology	HCPC
	% of Medicare	% of Medicare	% of Medicare	% of Medicare	% of Medicare	% of Medicare
Total	104.2%	103.8%	104.7%	109.8%	110.0%	91.9%
Commercial Insurance	106.3%	106.8%	106.6%	110.1%	112.1%	75.2%
Medicare	99.6%	103.0%	97.3%	95.5%	100.4%	99.1%
Blue Cross	106.0%	93.9%	115.8%	117.7%	119.4%	102.3%
UHC	100.7%	100.7%	98.7%	165.9%	117.9%	106.3%
Medicare Replacement Plan	107.4%	100.9%	115.3%			98.0%
Tricare	101.6%	108.9%	96.8%			102.4%
Medicare Advantage	116.3%	108.2%	130.1%		76.8%	
Patient	158.4%	183.1%	131.9%			
Medicaid	96.3%	131.6%	30.5%			
Self Pay	201.7%	196.9%	302.7%			

Provider	Visits ASC	Visits Inpt Hosp	Visits Office	Visits Outpt Hosp	% ASC	% INPT	% OFFICE	% OTPT
	48.00	330.00	2,407.00	264.00	2%	11%	79%	9%
	29.00	561.00	4,228.00	98.00	1%	11%	86%	2%
	17.00	464.00	3,377.00	152.00	0%	12%	84%	4%
	1.00	233.00	3,623.00	342.00	0%	6%	86%	8%
	15.00	633.00	3,737.00	435.00	0%	13%	78%	9%
	68.00	115.00	3,421.00	132.00	2%	3%	92%	4%
	75.00	546.00	4,567.00	177.00	1%	10%	85%	3%

Urology	Conversion Factor	wRVU	Visits	\$/ Visit	wRVUS/visit	\$/wRVU
	42	10,459	4,176	\$ 194	2.50	77.46
	44	8,767	3,313	\$ 205	2.65	77.33
	39	11,962	4,432	\$ 237	2.70	87.89
	42	10,459	4,176	\$ 194	2.50	77.46
	44	8,767	3,313	\$ 205	2.65	77.32
BENCHMARK MEDIAN	39	9,049	4,799	\$ 191	1.89	101.18

Mock Office Schedule

Time	Room 1	Room 2	Procedure Room	wRVUs	NFtRVUs
8:00:00 AM	EST PT. 99213	96402 J9217		1.16	2.96
8:15:00 AM		96402 J9217	PNbx	3.38	11.61
8:30:00 AM	EST PT. 99214 51798 51741	96402 J9217		1.86	4.52
8:45:00 AM		96402 J9217	Cysto	1.72	6.26
9:00:00 AM	EST PT. 99213			0.97	2.09
9:15:00 AM			Rezum	5.93	52.05
9:30:00 AM	EST. PT. 99214	UroDynamics 51729 51784 51797 51741		5.28	18.57
9:45:00 AM	EST PT. 99214			1.5	3.06
10:00:00 AM			Rezum	5.93	52.05
10:15:00 AM	EST. PT. 99213			0.97	2.09
10:30:00 AM			Vasectomy	3.37	10.66
10:45:00 AM		EST PT. 99214		1.5	3.06
11:00:00 AM	NEW PT. 99204			2.43	4.63
11:15:00 AM				2.43	4.63
11:30:00 AM		NEW PT. 99204		2.43	4.63
11:45:00 AM				2.43	4.63

Mock ASC Schedule			
Time	Room 1	wRVUs	FtRVUs
8:00:00 AM	PT 1	7.61	12.15
9:00:00 AM	PT 2	7.61	12.15
10:00:00 AM	PT 3	7.61	12.15
11:00:00 AM	PT 4	7.61	12.15

Comparison

- Total RVUs Generated Office
 - Non-Contracted Physician
 - Total wRVUs Generated 38.43
 - Total tRVUs Generated 178.24
 - Contracted Physician
 - Total wRVUs Generated 37.67
 - Total tRVUs Generated 159.25
- Total RVUs Generated ASC
 - Total wRVUs Generated 30.44
 - Total tRVUs Generated 48.60